

# FACT BOOK

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## (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

## (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary  
損益概要

(Millions of Yen)  
(百万円)

		2006			2007			2008			Change ②-①
		1Q	1st Half	Total	1Q ①	1st Half	Total	1Q ②	1st Half E	Total E	
Net sales	売上高	523,135	1,109,605	2,384,395	564,267	1,216,071	2,540,858	588,129	1,220,000	2,550,000	23,862
Operating income	営業利益	20,909	48,647	128,745	27,699	63,587	148,996	25,119	53,000	130,000	(2,580)
Equity in net income	持分法による投資利益	3,910	6,898	19,714	4,855	10,138	19,765	4,471	[6,000]	[16,000]	(384)
Other income	その他	5,502	9,926	23,052	8,045	12,944	24,781	7,308			(737)
Non-operating income	営業外収益	9,412	16,824	42,766	12,900	23,082	44,546	11,779			(1,121)
Non-operating expenses	営業外費用	4,432	11,318	26,143	5,516	11,442	23,898	4,032			(1,484)
Ordinary income	経常利益	25,889	54,153	145,368	35,083	75,227	169,644	32,866	60,000	150,000	(2,217)
Extraordinary profit	特別利益	902	5,553	11,744	5,435	6,323	11,707	-	-	500	(5,435)
Extraordinary loss	特別損失	274	4,827	12,562	379	1,256	14,739	323	4,000	7,500	(56)
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	26,517	54,879	144,550	40,139	80,294	166,612	32,543	56,000	143,000	(7,596)
Income taxes	法人税等	8,444	21,222	55,341	14,538	28,148	58,862	9,481	19,000	49,000	(5,057)
Minority Interests	少数株主利益	2,413	4,595	13,180	4,042	9,495	19,946	3,586	7,000	16,000	(456)
Net Income(loss)	当期純利益	15,660	29,062	76,029	21,559	42,651	87,804	19,476	30,000	78,000	(2,083)

2. B/S Summary  
貸借対照表概要

		2006			2007			2008
		1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	1Q
Current Assets	流動資産	938,562	996,739	1,032,699	999,877	1,017,911	1,133,818	1,100,018
Property, plant and equipment	有形固定資産	525,087	531,060	542,053	537,424	552,753	570,384	561,430
Intangible assets	無形固定資産	30,842	30,944	32,012	30,318	31,952	35,645	34,504
Investments and long-term receivables	投資その他の資産	483,985	472,721	519,641	539,256	531,500	455,035	460,452
Fixed Assets	固定資産	1,039,914	1,034,725	1,093,706	1,106,998	1,116,205	1,061,064	1,056,386
Total Assets	資産合計	1,978,476	2,031,464	2,126,405	2,106,875	2,134,116	2,194,882	2,156,404
Current Liabilities	流動負債	613,680	636,753	645,908	621,193	672,434	746,730	710,837
Long-term Liabilities	固定負債	397,507	417,825	427,508	407,822	347,190	319,917	326,621
Total Liabilities	負債合計	1,011,187	1,054,578	1,073,416	1,029,015	1,019,624	1,066,647	1,037,458
Shareholders' Equity	株主資本	703,805	716,578	757,135	771,434	842,662	881,345	895,289
Valuation and Translation Adjustments	評価・換算差額等	105,109	101,460	130,853	138,664	142,628	86,184	64,001
Share Warrants	新株予約権	-	8	24	-	-	31	35
Minority Interests	少数株主持分	158,375	158,840	164,977	167,762	129,202	160,675	159,621
Total Net Assets	純資産合計	967,289	976,886	1,052,989	1,077,860	1,114,492	1,128,235	1,118,946
Total Liabilities and Net Assets	負債・純資産合計	1,978,476	2,031,464	2,126,405	2,106,875	2,134,116	2,194,882	2,156,404

3. Business Segment Information

事業の種類別セグメント情報

Net Sales by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(business segment)	(セグメント区分)	2007							2008		Change			
		1Q①	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q②	1st Half E	② - ①	%		
Automotive	Net Sales	自動車	売上高	278,312	315,517	593,829	297,429	308,094	605,523	1,199,352	278,305	550,000	(7)	▲0%
	Operating Income		営業利益	15,081	20,063	35,144	17,514	21,874	39,388	74,532	14,491	27,000	(590)	▲4%
Information and communications	Net Sales	情報通信	売上高	58,451	68,580	127,031	62,492	86,073	148,565	275,596	60,848	130,000	2,397	+4%
	Operating Income		営業利益	(283)	478	195	537	7,411	7,948	8,143	(1,408)	1,000	(1,125)	-
Electronics	Net Sales	エレクトロニクス	売上高	52,436	55,123	107,559	54,788	57,638	112,426	219,985	50,068	110,000	(2,368)	▲5%
	Operating Income		営業利益	4,211	3,933	8,144	4,763	4,247	9,010	17,154	2,452	6,500	(1,759)	▲42%
Electric wire and cable, energy	Net Sales	電線・機材・エネルギー	売上高	116,008	142,725	258,733	149,465	186,559	336,024	594,757	138,320	305,000	22,312	+19%
	Operating Income		営業利益	1,801	3,021	4,822	4,747	9,165	13,912	18,734	2,854	5,500	1,053	+58%
Industrial materials and others	Net Sales	産業素材他	売上高	70,293	83,077	153,370	78,115	70,398	148,513	301,883	80,377	150,000	10,084	+14%
	Operating Income		営業利益	6,764	8,305	15,069	7,364	7,867	15,231	30,300	6,670	13,000	(94)	▲1%
Eliminations and corporate	Net Sales	消去又は全社	売上高	(11,233)	(13,218)	(24,451)	(11,915)	(14,349)	(26,264)	(50,715)	(19,789)	(25,000)	(8,556)	+76%
	Operating Income		営業利益	125	88	213	163	(243)	(80)	133	60	0	(65)	▲52%
Consolidated Total	Net Sales	連結合計	売上高	564,267	651,804	1,216,071	630,374	694,413	1,324,787	2,540,858	588,129	1,220,000	23,862	+4%
	Operating Income		営業利益	27,699	35,888	63,587	35,088	50,321	85,409	148,996	25,119	53,000	(2,580)	▲9%

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

