

# FACT BOOK

2009年7月29日



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### (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

### (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

## 1. P/L Summary

## 損益概要

(Millions of Yen)

(百万円)

		2007			2008			2009			Change ②-①
		1Q	1st Half	Total	1Q ①	1st Half	Total	1Q ②	1st Half E	Total E	
Net sales	売上高	564,267	1,216,071	2,540,858	588,129	1,247,840	2,121,978	372,106	790,000	1,780,000	(216,023)
Operating income	営業利益	27,699	63,587	148,996	25,119	49,164	23,527	(14,684)	(30,000)	15,000	(39,803)
Equity in net income	持分法による投資利益	4,855	10,138	19,765	4,471	12,495	12,529	(107)			(4,578)
Other non-operating income(expense)	その他営業外損益	2,529	1,502	883	3,276	3,327	1,717	836			(2,440)
Ordinary income	経常利益	35,083	75,227	169,644	32,866	64,986	37,773	(13,955)	(33,000)	17,000	(46,821)
Extraordinary profit	特別利益	5,435	6,323	11,707	-	-	31,231	1,687			1,687
Extraordinary loss	特別損失	379	1,256	14,739	323	3,508	27,878	991			668
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	40,139	80,294	166,612	32,543	61,478	41,126	(13,259)			(45,802)
Income taxes	法人税等	14,538	28,148	58,862	9,481	15,958	18,472	(3,324)			(12,805)
Minority Interests	少数株主利益	4,042	9,495	19,946	3,586	5,840	5,417	372			(3,214)
Net Income(loss)	当期純利益	21,559	42,651	87,804	19,476	39,680	17,237	(10,307)	(22,000)	10,000	(29,783)

## 2. B/S Summary

## 貸借対照表概要

		2007			2008			2009
		1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	1Q
Current Assets	流動資産	999,877	1,017,911	1,133,818	1,100,018	1,123,576	868,813	836,909
Property, plant and equipment	有形固定資産	537,424	552,753	570,384	561,430	583,214	541,316	559,063
Intangible assets	無形固定資産	30,318	31,952	35,645	34,504	35,022	29,997	32,144
Investments and long-term receivables	投資その他の資産	539,256	531,500	455,035	460,452	449,131	428,048	440,339
Fixed Assets	固定資産	1,106,998	1,116,205	1,061,064	1,056,386	1,067,367	999,361	1,031,546
Total Assets	資産合計	2,106,875	2,134,116	2,194,882	2,156,404	2,190,943	1,868,174	1,868,455
Current Liabilities	流動負債	621,193	672,434	746,730	710,837	732,897	555,222	502,844
Long-term Liabilities	固定負債	407,822	347,190	319,917	326,621	307,348	298,870	338,247
Total Liabilities	負債合計	1,029,015	1,019,624	1,066,647	1,037,458	1,040,245	854,092	841,091
Shareholders' Equity	株主資本	771,434	842,662	881,345	895,289	921,615	892,331	875,914
Valuation and Translation Adjustments	評価・換算差額等	138,664	142,628	86,184	64,001	66,112	(30,244)	(2,602)
Share Warrants	新株予約権	-	-	31	35	37	37	37
Minority Interests	少数株主持分	167,762	129,202	160,675	159,621	162,934	151,958	154,015
Total Net Assets	純資産合計	1,077,860	1,114,492	1,128,235	1,118,946	1,150,698	1,014,082	1,027,364
Total Liabilities and Net Assets	負債・純資産合計	2,106,875	2,134,116	2,194,882	2,156,404	2,190,943	1,868,174	1,868,455

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(business segment)	(セグメント区分)	2008							2009			Change ② - ①		
		1Q①	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q②	1st Half E	Total E			
Automotive	Net Sales	自動車	売上高	278,305	298,554	576,859	241,829	98,437	340,266	917,125	154,421	330,000	740,000	(123,884)
	Operating Income	営業利益		14,491	9,870	24,361	(371)	(17,848)	(18,219)	6,142	(8,564)	(17,000)	0	(23,055)
Information and communications	Net Sales	情報通信	売上高	60,848	73,203	134,051	65,699	75,216	140,915	274,966	63,618	130,000	290,000	2,770
	Operating Income	営業利益		(1,408)	1,601	193	2,018	2,799	4,817	5,010	1,462	0	11,500	2,870
Electronics	Net Sales	エレクトロニクス	売上高	50,068	55,647	105,715	50,392	26,763	77,155	182,870	33,653	70,000	160,000	(16,415)
	Operating Income	営業利益		2,452	2,715	5,167	678	(4,741)	(4,063)	1,104	(2,085)	(3,500)	1,000	(4,537)
Electric wire and cable, energy	Net Sales	電線・機材・エネルギー	売上高	138,320	161,495	299,815	136,228	100,047	236,275	536,090	87,728	190,000	430,000	(50,592)
	Operating Income	営業利益		2,854	3,682	6,536	2,515	(152)	2,363	8,899	(1,684)	(3,000)	5,500	(4,538)
Industrial materials and others	Net Sales	産業素材他	売上高	80,377	93,807	174,184	74,165	33,707	107,872	282,056	45,531	100,000	220,000	(34,846)
	Operating Income	営業利益		6,670	6,510	13,180	(4,459)	(6,375)	(10,834)	2,346	(3,862)	(6,500)	(3,000)	(10,532)
Eliminations and corporate	Net Sales	消去又は全社	売上高	(19,789)	(22,995)	(42,784)	(20,323)	(8,022)	(28,345)	(71,129)	(12,845)	(30,000)	(60,000)	6,944
	Operating Income	営業利益		60	(333)	(273)	33	266	299	26	49	0	0	(11)
Consolidated Total	Net Sales	連結合計	売上高	588,129	659,711	1,247,840	547,990	326,148	874,138	2,121,978	372,106	790,000	1,780,000	(216,023)
	Operating Income	営業利益		25,119	24,045	49,164	414	(26,051)	(25,637)	23,527	(14,684)	(30,000)	15,000	(39,803)

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

