
FACT BOOK

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(Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

(将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary

損益概要

(Millions of Yen)

(百万円)

		2007			2008			2009			Change ②-①
		1st Half	3Q(9 months)	Total	1st Half	3Q(9 months)①	Total	1st Half	3Q(9 months)②	Total E	
Net sales	売上高	1,216,071	1,846,445	2,540,858	1,247,840	1,795,830	2,121,978	812,315	1,282,586	1,800,000	(513,244)
Operating income	営業利益	63,587	98,675	148,996	49,164	49,578	23,527	(7,025)	12,173	33,000	(37,405)
Equity in net income	持分法による投資利益	10,138	13,824	19,765	12,495	13,341	12,529	1,857	6,150	8,000	(7,191)
Other non-operating income (expense)	その他営業外損益	1,502	1,988	883	3,327	5,010	1,717	1,317	3,121	(1,000)	(1,889)
Ordinary income	経常利益	75,227	114,487	169,644	64,986	67,929	37,773	(3,851)	21,444	40,000	(46,485)
Extraordinary profit	特別利益	6,323	11,367	11,707	-	-	31,231	1,890	2,238	2,000	2,238
Extraordinary loss	特別損失	1,256	2,797	14,739	3,508	10,940	27,878	7,687	9,783	11,000	(1,157)
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	80,294	123,057	166,612	61,478	56,989	41,126	(9,648)	13,899	31,000	(43,090)
Income taxes	法人税等	28,148	41,861	58,862	15,958	21,656	18,472	(815)	5,360	13,000	(16,296)
Minority Interests	少数株主利益	9,495	13,844	19,946	5,840	6,300	5,417	907	3,868	5,000	(2,432)
Net Income(loss)	当期純利益	42,651	67,352	87,804	39,680	29,033	17,237	(9,740)	4,671	13,000	(24,362)

2. B/S Summary

貸借対照表概要

		2007			2008			2009	
		2Q	3Q	4Q	2Q	3Q	4Q	2Q	3Q
Current Assets	流動資産	1,017,911	1,110,546	1,133,818	1,123,576	1,061,670	868,813	856,664	892,911
Property, plant and equipment	有形固定資産	552,753	563,877	570,384	583,214	576,351	541,316	548,330	528,814
Intangible assets	無形固定資産	31,952	38,719	35,645	35,022	34,136	29,997	30,939	29,311
Investments and long-term receivables	投資その他の資産	531,500	491,322	455,035	449,131	417,957	428,048	441,948	437,070
Fixed Assets	固定資産	1,116,205	1,093,918	1,061,064	1,067,367	1,028,444	999,361	1,021,217	995,195
Total Assets	資産合計	2,134,116	2,204,464	2,194,882	2,190,943	2,090,114	1,868,174	1,877,881	1,888,106
Current Liabilities	流動負債	672,434	736,821	746,730	732,897	687,374	555,222	517,957	546,752
Long-term Liabilities	固定負債	347,190	344,585	319,917	307,348	309,561	298,870	331,200	315,093
Total Liabilities	負債合計	1,019,624	1,081,406	1,066,647	1,040,245	996,935	854,092	849,157	861,845
Shareholders' Equity	株主資本	842,662	860,615	881,345	921,615	902,216	892,331	875,915	885,373
Valuation and Translation Adjustments	評価・換算差額等	142,628	106,815	86,184	66,112	31,491	(30,244)	(883)	(12,665)
Share Warrants	新株予約権	-	26	31	37	37	37	22	22
Minority Interests	少数株主持分	129,202	155,602	160,675	162,934	159,435	151,958	153,670	153,531
Total Net Assets	純資産合計	1,114,492	1,123,058	1,128,235	1,150,698	1,093,179	1,014,082	1,028,724	1,026,261
Total Liabilities and Net Assets	負債・純資産合計	2,134,116	2,204,464	2,194,882	2,190,943	2,090,114	1,868,174	1,877,881	1,888,106

Fact Book (January, 2010)

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

(Millions of Yen)

事業セグメント別売上高・営業利益

(百万円)

(business segment)	(セグメント区分)	2008							2009							
		1Q	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q	2Q	1st Half	3Q	2nd Half E	Total E		
Automotive	Net Sales	自動車	売上高	278,305	298,554	576,859	241,829	98,437	340,266	917,125	154,421	194,932	349,353	217,082	425,647	775,000
	Operating Income	営業利益	14,491	9,870	24,361	(371)	(17,848)	(18,219)	6,142	(8,564)	5,515	(3,049)	14,856	20,049	17,000	
Information and communications	Net Sales	情報通信	売上高	60,848	73,203	134,051	65,699	75,216	140,915	274,966	63,618	65,386	129,004	63,319	155,996	285,000
	Operating Income	営業利益	(1,408)	1,601	193	2,018	2,799	4,817	5,010	1,462	(703)	759	(1,295)	5,741	6,500	
Electronics	Net Sales	エレクトロニクス	売上高	50,068	55,647	105,715	50,392	26,763	77,155	182,870	33,653	39,077	72,730	44,143	92,270	165,000
	Operating Income	営業利益	2,452	2,715	5,167	678	(4,741)	(4,063)	1,104	(2,085)	1,855	(230)	2,442	4,730	4,500	
Electric wire and cable, energy	Net Sales	電線・機材・エネルギー	売上高	138,320	161,495	299,815	136,228	100,047	236,275	536,090	87,728	95,885	183,613	101,811	221,387	405,000
	Operating Income	営業利益	2,854	3,682	6,536	2,515	(152)	2,363	8,899	(1,684)	566	(1,118)	2,429	5,618	4,500	
Industrial materials and others	Net Sales	産業素材他	売上高	80,377	93,807	174,184	74,165	33,707	107,872	282,056	45,531	58,339	103,870	58,912	121,130	225,000
	Operating Income	営業利益	6,670	6,510	13,180	(4,459)	(6,375)	(10,834)	2,346	(3,862)	483	(3,379)	813	3,879	500	
Eliminations and corporate	Net Sales	消去又は全社	売上高	(19,789)	(22,995)	(42,784)	(20,323)	(8,022)	(28,345)	(71,129)	(12,845)	(13,410)	(26,255)	(14,996)	(28,745)	(55,000)
	Operating Income	営業利益	60	(333)	(273)	33	266	299	26	49	(57)	(8)	(47)	8	0	
Consolidated Total	Net Sales	連結合計	売上高	588,129	659,711	1,247,840	547,990	326,148	874,138	2,121,978	372,106	440,209	812,315	470,271	987,685	1,800,000
	Operating Income	営業利益	25,119	24,045	49,164	414	(26,051)	(25,637)	23,527	(14,684)	7,659	(7,025)	19,198	40,025	33,000	

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

