

FACT BOOK

2010年度 (2011年3月期)第3四半期 実績
FY2010 3rd Quarter Result



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(Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

(将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary
損益概要(Millions of Yen)
(百万円)

| | | 2008 | | | 2009 | | | 2010 | | | Change ②-① |
|---|-------------|-----------|--------------|-----------|----------|---------------|-----------|----------|---------------|-----------|---------------|
| | | 1st Half | 3Q(9 months) | Total | 1st Half | 3Q(9 months)① | Total | 1st Half | 3Q(9 months)② | Total E | |
| Net sales | 売上高 | 1,247,840 | 1,795,830 | 2,121,978 | 812,315 | 1,282,586 | 1,836,352 | 990,573 | 1,478,013 | 2,000,000 | 195,427 |
| Operating income | 営業利益 | 49,164 | 49,578 | 23,527 | (7,025) | 12,173 | 51,728 | 46,002 | 67,994 | 100,000 | 55,821 |
| Equity in net income | 持分法による投資利益 | 12,495 | 13,341 | 12,529 | 1,857 | 6,150 | 12,159 | 14,226 | 20,492 | 18,000 | 14,342 |
| Other non-operating income (expense) | その他営業外損益 | 3,327 | 5,010 | 1,717 | 1,317 | 3,121 | 4,319 | 1,925 | 2,169 | 2,000 | (952) |
| Ordinary income | 経常利益 | 64,986 | 67,929 | 37,773 | (3,851) | 21,444 | 68,206 | 62,153 | 90,655 | 120,000 | 69,211 |
| Extraordinary profit | 特別利益 | - | - | 31,231 | 1,890 | 2,238 | 8,965 | 0 | 0 | 0 | (2,238) |
| Extraordinary loss | 特別損失 | 3,508 | 10,940 | 27,878 | 7,687 | 9,783 | 21,746 | 864 | 1,173 | 10,000 | (8,610) |
| Income(loss) before income taxes and minority interests | 税金等調整前当期純利益 | 61,478 | 56,989 | 41,126 | (9,648) | 13,899 | 55,425 | 61,289 | 89,482 | 110,000 | 75,583 |
| Income taxes | 法人税等 | 15,958 | 21,656 | 18,472 | (815) | 5,360 | 16,921 | 14,984 | 19,311 | 39,000 | 13,951 |
| Minority Interests | 少数株主利益 | 5,840 | 6,300 | 5,417 | 907 | 3,868 | 9,796 | 4,919 | 8,149 | 11,000 | 4,281 |
| Net Income(loss) | 当期純利益 | 39,680 | 29,033 | 17,237 | (9,740) | 4,671 | 28,708 | 41,386 | 62,022 | 60,000 | 57,351 |

2. B/S Summary
貸借対照表概要

| | | 2008 | | | 2009 | | | 2010 | |
|---------------------------------------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | | 2Q | 3Q | 4Q | 2Q | 3Q | 4Q | 2Q | 3Q |
| Current Assets | 流動資産 | 1,123,576 | 1,061,670 | 868,813 | 856,664 | 892,911 | 959,950 | 952,047 | 950,504 |
| Property, plant and equipment | 有形固定資産 | 583,214 | 576,351 | 541,316 | 548,330 | 528,814 | 524,657 | 510,955 | 494,806 |
| Intangible assets | 無形固定資産 | 35,022 | 34,136 | 29,997 | 30,939 | 29,311 | 29,374 | 27,566 | 25,938 |
| Investments and long-term receivables | 投資その他の資産 | 449,131 | 417,957 | 428,048 | 441,948 | 437,070 | 425,954 | 419,481 | 468,295 |
| Fixed Assets | 固定資産 | 1,067,367 | 1,028,444 | 999,361 | 1,021,217 | 995,195 | 979,985 | 958,002 | 989,039 |
| Total Assets | 資産合計 | 2,190,943 | 2,090,114 | 1,868,174 | 1,877,881 | 1,888,106 | 1,939,935 | 1,910,049 | 1,939,543 |
| Current Liabilities | 流動負債 | 732,897 | 687,374 | 555,222 | 517,957 | 546,752 | 557,869 | 506,630 | 513,754 |
| Long-term Liabilities | 固定負債 | 307,348 | 309,561 | 298,870 | 331,200 | 315,093 | 317,491 | 324,567 | 337,088 |
| Total Liabilities | 負債合計 | 1,040,245 | 996,935 | 854,092 | 849,157 | 861,845 | 875,360 | 831,197 | 850,842 |
| Shareholders' Equity | 株主資本 | 921,615 | 902,216 | 892,331 | 875,915 | 885,373 | 907,616 | 944,452 | 958,539 |
| Valuation and Translation Adjustments | 評価・換算差額等 | 66,112 | 31,491 | (30,244) | (883) | (12,665) | (3,455) | (24,759) | (11,677) |
| Share Warrants | 新株予約権 | 37 | 37 | 37 | 22 | 22 | 22 | 21 | 21 |
| Minority Interests | 少数株主持分 | 162,934 | 159,435 | 151,958 | 153,670 | 153,531 | 160,392 | 159,138 | 141,818 |
| Total Net Assets | 純資産合計 | 1,150,698 | 1,093,179 | 1,014,082 | 1,028,724 | 1,026,261 | 1,064,575 | 1,078,852 | 1,088,701 |
| Total Liabilities and Net Assets | 負債・純資産合計 | 2,190,943 | 2,090,114 | 1,868,174 | 1,877,881 | 1,888,106 | 1,939,935 | 1,910,049 | 1,939,543 |

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

| (business segment) | (セグメント区分) | 2009 | | | | | | | 2010 | | | | | | |
|---------------------------------|------------------|-------------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|----------|----------|-----------|
| | | 1Q | 2Q | 1st Half | 3Q | 4Q | 2nd Half | Total | 1Q | 2Q | 1st Half | 3Q | Total E | | |
| Automotive | Net Sales | 自動車 | 売上高 | 154,421 | 194,932 | 349,353 | 217,082 | 250,188 | 467,270 | 816,623 | 236,022 | 232,841 | 468,863 | 234,392 | 915,000 |
| | Operating Income | 営業利益 | (8,564) | 5,515 | (3,049) | 14,856 | 22,719 | 37,575 | 34,526 | 15,820 | 16,867 | 32,687 | 14,077 | 60,000 | |
| Information and communications | Net Sales | 情報通信 | 売上高 | 63,618 | 65,386 | 129,004 | 63,319 | 78,854 | 142,173 | 271,177 | 57,606 | 61,774 | 119,380 | 43,215 | 220,000 |
| | Operating Income | 営業利益 | 1,462 | (703) | 759 | (1,295) | 4,160 | 2,865 | 3,624 | (1,551) | 61 | (1,490) | 334 | 2,000 | |
| Electronics | Net Sales | エレクトロニクス | 売上高 | 33,653 | 39,077 | 72,730 | 44,143 | 48,177 | 92,320 | 165,050 | 42,551 | 43,457 | 86,008 | 47,109 | 200,000 |
| | Operating Income | 営業利益 | (2,085) | 1,855 | (230) | 2,442 | 2,637 | 5,079 | 4,849 | 1,789 | 2,070 | 3,859 | 1,648 | 12,000 | |
| Electric wire and cable, energy | Net Sales | 電線・機材・エネルギー | 売上高 | 87,728 | 95,885 | 183,613 | 101,811 | 127,087 | 228,898 | 412,511 | 103,136 | 111,479 | 214,615 | 111,190 | 455,000 |
| | Operating Income | 営業利益 | (1,684) | 566 | (1,118) | 2,429 | 6,582 | 9,011 | 7,893 | 1,192 | 2,694 | 3,886 | 2,350 | 11,000 | |
| Industrial materials and others | Net Sales | 産業素材他 | 売上高 | 45,531 | 58,339 | 103,870 | 58,912 | 65,443 | 124,355 | 228,225 | 63,996 | 69,123 | 133,119 | 68,456 | 280,000 |
| | Operating Income | 営業利益 | (3,862) | 483 | (3,379) | 813 | 3,510 | 4,323 | 944 | 2,531 | 4,512 | 7,043 | 3,772 | 15,000 | |
| Eliminations and corporate | Net Sales | 消去又は全社 | 売上高 | (12,845) | (13,410) | (26,255) | (14,996) | (15,983) | (30,979) | (57,234) | (15,554) | (15,858) | (31,412) | (16,922) | (70,000) |
| | Operating Income | 営業利益 | 49 | (57) | (8) | (47) | (53) | (100) | (108) | (23) | 40 | 17 | (189) | - | |
| Consolidated Total | Net Sales | 連結合計 | 売上高 | 372,106 | 440,209 | 812,315 | 470,271 | 553,766 | 1,024,037 | 1,836,352 | 487,757 | 502,816 | 990,573 | 487,440 | 2,000,000 |
| | Operating Income | 営業利益 | (14,684) | 7,659 | (7,025) | 19,198 | 39,555 | 58,753 | 51,728 | 19,758 | 26,244 | 46,002 | 21,992 | 100,000 | |

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

