

FACT BOOK

2011年度 (2012年3月期)第1四半期 実績  
FY2011 1st Quarter Result



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### (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

### (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

## 1. P/L Summary

(Millions of Yen)

## 損益概要

(百万円)

		2009			2010			2011			Change ②-①
		1Q	1st Half	Total	1Q ①	1st Half	Total	1Q ②	1st Half E	Total E	
Net sales	売上高	372,106	812,315	1,836,352	487,757	990,573	2,033,827	441,597	900,000	2,000,000	(46,160)
Operating income	営業利益	(14,684)	(7,025)	51,728	19,758	46,002	103,810	2,432	20,000	100,000	(17,326)
Equity in net income	持分法による投資利益	(107)	1,857	12,159	5,515	14,226	23,861	6,517	6,000	15,000	1,002
Other non-operating income(expense)	その他営業外損益	836	1,317	4,319	826	1,925	1,428	2,430	(1,000)	0	1,604
Ordinary income	経常利益	(13,955)	(3,851)	68,206	26,099	62,153	129,099	11,379	25,000	115,000	(14,720)
Extraordinary profit	特別利益	1,687	1,890	8,965	0	0	8,338	0	2,000	4,000	0
Extraordinary loss	特別損失	991	7,687	21,746	208	864	23,656	7,088	6,000	11,000	6,880
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	(13,259)	(9,648)	55,425	25,891	61,289	113,781	4,291	21,000	108,000	(21,600)
Income taxes	法人税等	(3,324)	(815)	16,921	4,015	14,984	31,158	189	7,000	32,000	(3,826)
Minority Interests	少数株主利益	372	907	9,796	2,640	4,919	12,009	(54)	1,000	11,000	(2,694)
Net Income(loss)	当期純利益	(10,307)	(9,740)	28,708	19,236	41,386	70,614	4,156	13,000	65,000	(15,080)

## 2. B/S Summary

## 貸借対照表概要

		2009			2010			2011
		1Q	1st Half	2nd Half	1Q	1st Half	2nd Half	1Q
Current Assets	流動資産	836,909	856,664	959,950	946,920	952,047	988,783	943,108
Property, plant and equipment	有形固定資産	559,063	548,330	524,657	519,921	510,955	481,775	492,358
Intangible assets	無形固定資産	32,144	30,939	29,374	28,315	27,566	25,446	24,585
Investments and long-term receivables	投資その他の資産	440,339	441,948	425,954	415,786	419,481	460,280	468,320
Fixed Assets	固定資産	1,031,546	1,021,217	979,985	964,022	958,002	967,501	985,263
Total Assets	資産合計	1,868,455	1,877,881	1,939,935	1,910,942	1,910,049	1,956,284	1,928,371
Current Liabilities	流動負債	502,844	517,957	557,869	529,502	506,630	530,950	532,656
Long-term Liabilities	固定負債	338,247	331,200	317,491	312,234	324,567	332,724	309,120
Total Liabilities	負債合計	841,091	849,157	875,360	841,736	831,197	863,674	841,776
Shareholders' Equity	株主資本	875,914	875,915	907,616	924,491	944,452	966,893	963,829
Accumulated other comprehensive income	その他の包括利益累計額	(2,602)	(883)	(3,455)	(15,252)	(24,759)	(17,847)	(19,138)
Share Warrants	新株予約権	37	22	22	21	21	17	11
Minority Interests	少数株主持分	154,015	153,670	160,392	159,946	159,138	143,547	141,893
Total Net Assets	純資産合計	1,027,364	1,028,724	1,064,575	1,069,206	1,078,852	1,092,610	1,086,595
Total Liabilities and Net Assets	負債・純資産合計	1,868,455	1,877,881	1,939,935	1,910,942	1,910,049	1,956,284	1,928,371

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(business segment)	(セグメント区分)	2010								2011			Change ② - ①	
		1Q①	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q②	1st Half E	Total E			
Automotive	Net Sales	自動車	売上高	236,022	232,841	468,863	234,392	256,747	491,139	960,002	194,043	430,000	960,000	(41,979)
	Operating Income		営業利益	15,820	16,867	32,687	14,077	17,354	31,431	64,118	(118)	10,000	48,000	(15,938)
Information and communications	Net Sales	情報通信	売上高	57,606	61,774	119,380	43,215	55,570	98,785	218,165	37,162	75,000	170,000	(20,444)
	Operating Income		営業利益	(1,551)	61	(1,490)	334	4,139	4,473	2,983	(2,225)	(6,000)	1,000	(674)
Electronics	Net Sales	エレクトロニクス	売上高	42,551	43,457	86,008	47,109	45,092	92,201	178,209	41,559	85,000	185,000	(992)
	Operating Income		営業利益	1,789	2,070	3,859	1,648	1,096	2,744	6,603	(343)	4,000	11,000	(2,132)
Electric wire and cable, energy	Net Sales	電線・機材・エネルギー	売上高	103,136	111,479	214,615	111,190	139,078	250,268	464,883	117,122	225,000	495,000	13,986
	Operating Income		営業利益	1,192	2,694	3,886	2,350	7,192	9,542	13,428	1,340	2,000	15,000	148
Industrial materials and others	Net Sales	産業素材他	売上高	63,996	69,123	133,119	68,456	75,958	144,414	277,533	65,581	135,000	290,000	1,585
	Operating Income		営業利益	2,531	4,512	7,043	3,772	6,069	9,841	16,884	3,746	10,000	25,000	1,215
Eliminations and corporate	Net Sales	消去又は全社	売上高	(15,554)	(15,858)	(31,412)	(16,922)	(16,631)	(33,553)	(64,965)	(13,870)	(50,000)	(100,000)	1,684
	Operating Income		営業利益	(23)	40	17	(189)	(34)	(223)	(206)	32	0	0	55
Consolidated Total	Net Sales	連結合計	売上高	487,757	502,816	990,573	487,440	555,814	1,043,254	2,033,827	441,597	900,000	2,000,000	(46,160)
	Operating Income		営業利益	19,758	26,244	46,002	21,992	35,816	57,808	103,810	2,432	20,000	100,000	(17,326)

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

