

## FACT BOOK

2014年度 (2015年3月期) 第3四半期実績  
FY2014 3rd Quarter Result

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## (Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its group companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its group companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its group companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

## (将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

## 1. P/L Summary

## 損益概要

(Millions of Yen)

(百万円)

		2012				2013				2014			Change ②-①
		1st Half	3Q	4Q	Total	1st Half	3Q①	4Q	Total	1st Half	3Q②	Total E	
Net Sales	売上高	1,042,775	520,496	596,671	2,159,942	1,217,611	649,986	701,182	2,568,779	1,310,544	732,112	2,750,000	82,126
Operating Income	営業利益	34,732	12,187	29,871	76,790	47,038	30,880	42,140	120,058	47,905	34,497	125,000	3,617
Equity in Net Income	持分法による投資利益	9,975	4,617	7,523	22,115	10,659	9,496	9,471	29,626	12,384	5,105	25,000	(4,391)
Other Non-Operating Income (Expense)	その他営業外損益	(3,176)	846	(2,459)	(4,789)	(444)	(641)	(3,245)	(4,330)	(826)	(73)	(5,000)	568
Ordinary Income	経常利益	41,531	17,650	34,935	94,116	57,253	39,735	48,366	145,354	59,463	39,529	145,000	(206)
Extraordinary Profit	特別利益	2,621	3,936	125	6,682	1,487	-	-	1,487	52,808	23	24,600	23
Extraordinary Loss	特別損失	(9,161)	(1,601)	(5,952)	(16,714)	(10,664)	(810)	(11,534)	(23,008)	(14,441)	(3,587)		(2,777)
Income(Loss) before Income Taxes and Minority Interests	税金等調整前当期純利益	34,991	19,985	29,108	84,084	48,076	38,925	36,832	123,833	97,830	35,965	169,600	(2,960)
Income Taxes	法人税等	12,872	7,356	14,518	34,746	15,374	11,668	17,176	44,218	14,764	13,154	54,600	1,486
Minority Interests	少数株主利益	6,314	2,373	2,696	11,383	6,899	1,813	4,155	12,867	4,428	3,992		2,179
Net Income(Loss)	当期純利益	15,805	10,256	11,894	37,955	25,803	25,444	15,501	66,748	78,638	18,819	115,000	(6,625)

## 2. B/S Summary

## 貸借対照表概要

		2012			2013			2014	
		1st Half	3Q	2nd Half	1st Half	3Q	2nd Half	1st Half	3Q
Current Assets	流動資産	1,002,167	1,036,392	1,115,761	1,145,071	1,210,307	1,203,619	1,307,980	1,448,159
Property, Plant and Equipment	有形固定資産	564,124	602,448	651,051	683,016	719,270	724,877	750,612	784,535
Intangible Assets	無形固定資産	27,375	28,404	37,045	56,946	57,675	63,301	71,464	71,659
Investments and Long-Term Receivables	投資その他の資産	449,836	474,215	493,710	539,875	560,468	563,022	548,612	574,736
Total Fixed Assets	固定資産合計	1,041,335	1,105,067	1,181,806	1,279,837	1,337,413	1,351,200	1,370,688	1,430,930
Total Assets	資産合計	2,043,502	2,141,459	2,297,567	2,424,908	2,547,720	2,554,819	2,678,668	2,879,089
Current Liabilities	流動負債	595,640	645,595	657,145	678,234	762,528	740,446	734,142	834,672
Long-Term Liabilities	固定負債	319,124	317,346	395,727	434,829	412,700	434,461	455,822	477,507
Total Liabilities	負債合計	914,764	962,941	1,052,872	1,113,063	1,175,228	1,174,907	1,189,964	1,312,179
Shareholders' Equity	株主資本	1,019,113	1,021,450	1,033,267	1,051,078	1,068,686	1,089,277	1,159,299	1,168,718
Accumulated Other Comprehensive Income	その他の包括利益累計額	(45,828)	(6,256)	39,218	78,850	113,745	100,331	132,925	186,334
Minority Interests	少数株主持分	155,453	163,324	172,210	181,917	190,061	190,304	196,480	211,858
Total Net Assets	純資産合計	1,128,738	1,178,518	1,244,695	1,311,845	1,372,492	1,379,912	1,488,704	1,566,910
Total Liabilities and Net Assets	負債・純資産合計	2,043,502	2,141,459	2,297,567	2,424,908	2,547,720	2,554,819	2,678,668	2,879,089

3. Business Segment Information

事業の種類別セグメント情報

Net Sales and Operating Income by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(Business Segment)	(セグメント区分)	2013							2014						
		1Q	2Q	1st Half	3Q	4Q	2nd Half	Total	1Q	2Q	1st Half	3Q	Total E		
Automotive	Net Sales	自動車	売上高	315,064	328,041	643,105	344,330	363,614	707,944	1,351,049	355,201	355,804	711,005	379,925	1,470,000
	Operating Income		営業利益	14,710	16,109	30,819	17,474	23,488	40,962	71,781	17,879	18,133	36,012	24,862	81,000
Infocommunications	Net Sales	情報通信	売上高	35,412	39,286	74,698	39,680	50,515	90,195	164,893	36,908	40,264	77,172	40,392	175,000
	Operating Income		営業利益	(893)	(2,315)	(3,208)	212	1,841	2,053	(1,155)	(1,484)	271	(1,213)	(279)	4,500
Electronics	Net Sales	エレクトロニクス	売上高	59,665	66,363	126,028	78,097	58,499	136,596	262,624	58,739	67,915	126,654	91,673	280,000
	Operating Income		営業利益	66	1,894	1,960	3,745	(373)	3,372	5,332	(1,084)	583	(501)	3,292	2,000
Environment and Energy	Net Sales	環境エネルギー	売上高	122,864	140,723	263,587	131,769	168,801	300,570	564,157	127,972	150,648	278,620	162,797	650,000
	Operating Income		営業利益	1,887	7,153	9,040	4,463	10,631	15,094	24,134	1,009	2,413	3,422	2,544	15,500
Industrial Materials and Others	Net Sales	産業素材他	売上高	72,244	74,943	147,187	76,656	79,456	156,112	303,299	78,259	78,660	156,919	79,344	325,000
	Operating Income		営業利益	3,740	4,797	8,537	5,157	6,815	11,972	20,509	5,459	4,973	10,432	4,137	22,000
Eliminations and Corporate	Net Sales	消去又は全社	売上高	(17,906)	(19,088)	(36,994)	(20,546)	(19,703)	(40,249)	(77,243)	(18,909)	(20,917)	(39,826)	(22,019)	(150,000)
	Operating Income		営業利益	(105)	(5)	(110)	(171)	(262)	(433)	(543)	0	(247)	(247)	(59)	0
Consolidated Total	Net Sales	連結合計	売上高	587,343	630,268	1,217,611	649,986	701,182	1,351,168	2,568,779	638,170	672,374	1,310,544	732,112	2,750,000
	Operating Income		営業利益	19,405	27,633	47,038	30,880	42,140	73,020	120,058	21,779	26,126	47,905	34,497	125,000

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

