

FACT BOOK

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(Forward-Looking Statements)

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections and business plans of Sumitomo Electric and its group companies constitute forward-looking statements. Although Sumitomo Electric believes that its expectations and assumptions are reasonable, actual results and trends of Sumitomo Electric's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation:

- 1.General market and economic conditions in the U.S., Europe, Japan and other Asian countries, especially personal consumption and capital expenditure.
- 2.Fluctuations of currency exchange rates, especially between Japanese yen and U.S. dollar, Euro and Asian currencies.
- 3.Rapid technological development and Sumitomo Electric and its affiliated companies' ability to cope with it.
- 4.Changes in various assumptions including financial, managerial and environmental ones.
- 5.Current and future laws and regulations by foreign countries about trading and other activities.
- 6.Change in market value of securities that Sumitomo Electric and its affiliated companies own.

Please be advised that there are possibilities actual sales and profits could be different from those described in this material. Sumitomo Electric and its affiliated companies are not obliged to update and make public any descriptions in forward-looking statements after releasing this material.

(将来情報についての注意事項)

この資料に記載されております売上高及び利益等の計画のうち、過去または現在の事実に関するもの以外は、当社グループの各事業に関する業界の動向についての見通しを含む経済状況、ならびに為替レートの変動その他の業績に影響を与える要因について、現時点で入手可能な情報をもとにした当社グループの仮定及び判断に基づく見通しを前提としております。

これら将来予想に関する記述は、既知または未知のリスク及び不確実性が内在しており、例として以下のものが挙げられますが、これらに限られるものではありません。

- ・米国、欧州、日本その他のアジア諸国の経済情勢、特に個人消費及び企業による設備投資の動向
- ・米ドル、ユーロ、アジア諸国の各通貨の為替相場の変動
- ・急速な技術革新と当社グループの対応能力
- ・財務的、経営的、環境的な諸前提の変動
- ・諸外国による現在及び将来の貿易規制等
- ・当社グループが所有する有価証券等の時価の変動

従いまして、実際の売上高及び利益等と、この資料に記載されております計画とは大きく異なる場合があることをご承知おき下さい。なお、当社グループは、この資料の本リリース後においても、将来予想に関する記述を更新して公表する義務を負うものではありません。

1. P/L Summary

損益概要

(Millions of Yen)

(百万円)

		2006			2007			2008			Change (2)-①
		2Q(6 months)	3Q(9 months)	4Q(12 months)	2Q(6 months)	3Q(9 months)①	4Q(12 months)	2Q(6 months)	3Q(9 months)②	4Q(12 months) E	
Net sales	売上高	1,109,605	1,675,487	2,384,395	1,216,071	1,846,445	2,540,858	1,247,840	1,795,830	2,150,000	(50,615)
Operating income	営業利益	48,647	75,955	128,745	63,587	98,675	148,996	49,164	49,578	20,000	(49,097)
Equity in net income []:estimate	持分法による投資利益 []内は予想	6,898	10,299	19,714	10,138	13,824	19,765	12,495	13,341	[14,000]	(483)
Other income	その他	9,926	14,497	23,052	12,944	18,532	24,781	13,297	18,333		(199)
Non-operating income	営業外収益	16,824	24,796	42,766	23,082	32,356	44,546	25,792	31,674		(682)
Non-operating expenses	営業外費用	11,318	16,147	26,143	11,442	16,544	23,898	9,970	13,323		(3,221)
Ordinary income	経常利益	54,153	84,604	145,368	75,227	114,487	169,644	64,986	67,929	35,000	(46,558)
Extraordinary profit	特別利益	5,553	7,636	11,744	6,323	11,367	11,707	-	-		(11,367)
Extraordinary loss	特別損失	4,827	5,235	12,562	1,256	2,797	14,739	3,508	10,940		8,143
Income(loss) before income taxes and minority interests	税金等調整前当期純利益	54,879	87,005	144,550	80,294	123,057	166,612	61,478	56,989	36,000	(66,068)
Income taxes	法人税等	21,222	32,781	55,341	28,148	41,861	58,862	15,958	21,656	19,000	(20,205)
Minority Interests	少数株主利益	4,595	7,877	13,180	9,495	13,844	19,946	5,840	6,300	7,000	(7,544)
Net Income(loss)	当期純利益	29,062	46,347	76,029	42,651	67,352	87,804	39,680	29,033	10,000	(38,319)

2. B/S Summary

貸借対照表概要

		2006			2007			2008	
		2Q	3Q	4Q	2Q	3Q	4Q	2Q	3Q
Current Assets	流動資産	996,739	1,020,671	1,032,699	1,017,911	1,110,546	1,133,818	1,123,576	1,061,670
Property, plant and equipment	有形固定資産	531,060	537,045	542,053	552,753	563,877	570,384	583,214	576,351
Intangible assets	無形固定資産	30,944	32,121	32,012	31,952	38,719	35,645	35,022	34,136
Investments and long-term receivables	投資その他の資産	472,721	507,750	519,641	531,500	491,322	455,035	449,131	417,957
Fixed Assets	固定資産	1,034,725	1,076,916	1,093,706	1,116,205	1,093,918	1,061,064	1,067,367	1,028,444
Total Assets	資産合計	2,031,464	2,097,587	2,126,405	2,134,116	2,204,464	2,194,882	2,190,943	2,090,114
Current Liabilities	流動負債	636,753	671,294	645,908	672,434	736,821	746,730	732,897	687,374
Long-term Liabilities	固定負債	417,825	416,180	427,508	347,190	344,585	319,917	307,348	309,561
Total Liabilities	負債合計	1,054,578	1,087,474	1,073,416	1,019,624	1,081,406	1,066,647	1,040,245	996,935
Shareholders' Equity	株主資本	716,578	730,289	757,135	842,662	860,615	881,345	921,615	902,216
Valuation and Translation Adjustments	評価・換算差額等	101,460	117,204	130,853	142,628	106,815	86,184	66,112	31,491
Share Warrants	新株予約権	8	17	24	-	26	31	37	37
Minority Interests	少数株主持分	158,840	162,603	164,977	129,202	155,602	160,675	162,934	159,435
Total Net Assets	純資産合計	976,886	1,010,113	1,052,989	1,114,492	1,123,058	1,128,235	1,150,698	1,093,179
Total Liabilities and Net Assets	負債・純資産合計	2,031,464	2,097,587	2,126,405	2,134,116	2,204,464	2,194,882	2,190,943	2,090,114

3. Business Segment Information

事業の種類別セグメント情報

Net Sales by Business Segment

事業セグメント別売上高・営業利益

(Millions of Yen)

(百万円)

(business segment)	(セグメント区分)	2007					Total
		1Q	2Q	3Q	4Q		
Automotive	Net Sales 自動車 売上高	278,312	315,517	297,429	308,094	1,199,352	
	Operating Income 営業利益	15,081	20,063	17,514	21,874	74,532	
Information and communications	Net Sales 情報通信 売上高	58,451	68,580	62,492	86,073	275,596	
	Operating Income 営業利益	(283)	478	537	7,411	8,143	
Electronics	Net Sales エレクトロニクス 売上高	52,436	55,123	54,788	57,638	219,985	
	Operating Income 営業利益	4,211	3,933	4,763	4,247	17,154	
Electric wire and cable, energy	Net Sales 電線・機材・エネルギー 売上高	116,008	142,725	149,465	186,559	594,757	
	Operating Income 営業利益	1,801	3,021	4,747	9,165	18,734	
Industrial materials and others	Net Sales 産業素材他 売上高	70,293	83,077	78,115	70,398	301,883	
	Operating Income 営業利益	6,764	8,305	7,364	7,867	30,300	
Eliminations and corporate	Net Sales 消去又は全社 売上高	(11,233)	(13,218)	(11,915)	(14,349)	(50,715)	
	Operating Income 営業利益	125	88	163	(243)	133	
Consolidated Total	Net Sales 連結合計 売上高	564,267	651,804	630,374	694,413	2,540,858	
	Operating Income 営業利益	27,699	35,888	35,088	50,321	148,996	

2008				
1Q	2Q	3Q	4Q E	Total E
278,305	298,554	241,829	106,312	925,000
14,491	9,870	(371)	(18,990)	5,000
60,848	73,203	65,699	90,250	290,000
(1,408)	1,601	2,018	2,789	5,000
50,068	55,647	50,392	23,893	180,000
2,452	2,715	678	(3,845)	2,000
138,320	161,495	136,228	108,957	545,000
2,854	3,682	2,515	(2,051)	7,000
80,377	93,807	74,165	41,651	290,000
6,670	6,510	(4,459)	(7,721)	1,000
(19,789)	(22,995)	(20,323)	(16,893)	(80,000)
60	(333)	33	240	0
588,129	659,711	547,990	354,170	2,150,000
25,119	24,045	414	(29,578)	20,000

Breakdown of Each Business Segment

各セグメント別売上高の主要製品内訳

